



**Privacient**

# Data Privacy Awareness Metrics

Programmatic Approach to  
Creating Data Privacy Culture

# Meet the Authors

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We are on the mission to build Data Privacy culture within the organizations.



## Mohit Kedia

Director | Privacy Awareness

With a decade - long background, Mohit has spear headed the product development across diverse security & data SaaS solutions. His mission is to build a platform that cultivates a for robust privacy culture organizations, globally.



## Sanyogeeta Gaekwad

VP | Privacy Awareness

Leads the team of privacy experts at Privacient Sanyogeeta's strategic vision extends beyond the regular boring practices followed to educate organizations about Privacy. Sanyogeeta has been instrumental in orchestrating Privacy Awareness large organizations creating culture for 500k+ employees by making privacy understandable and fun.



# Overview

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Embark on a transformative journey with our white paper, "Data Privacy Awareness Metrics: Programmatic Approach to creating Data Privacy Culture," where we bridge the gap between cybersecurity and privacy awareness. While cybersecurity awareness has significantly evolved, privacy awareness is still developing.

Leveraging our vast experience in creating data privacy awareness for 500K+ employees, we focus on crafting a measurable data privacy awareness program. Explore ten crucial metrics, from training participation to privacy simulations, designed to elevate your organization's data privacy efforts. As pioneers in the field, we offer practical strategies, methodologies, and insights to shape a secure, informed, and privacy-centric workplace. Join us in fortifying the foundations of data protection.

**While cybersecurity awareness campaigns have become commonplace in organizations, a common question we get is, "Why is Data Privacy Awareness necessary?"**

As we all know, data privacy is about ensuring personal and sensitive data is collected, processed & stored responsibly and ethically while respecting individuals' rights and confidentiality. Even though there are many privacy-enhancing technologies that are rising, data privacy is more of an ethical & legal dilemma rather than a technical one. Unlike cyber security, data privacy is not only maintained but established by humans (employees).

The only way to a successful data privacy program is to create a strong privacy culture within the organization. Employees are on the front lines of data privacy, and their awareness, actions, and commitment are essential in safeguarding data privacy and maintaining the organization's reputation.

**Learn more about the fundamentals of data privacy awareness in our white paper, [DPO's guide How, Why and What of Data Privacy Awareness](#).**







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## Programmatic Approach to Data Privacy Awareness

Robust Data Privacy Awareness Programs that not only educate but also empower their employees to become proactive guardians of data. At the heart of such programs are the metrics that enable organizations to measure their effectiveness and pinpoint areas for improvement. This comprehensive white paper is your guide to exploring these essential Data Privacy Awareness Metrics. It delves into the intricacies of data privacy awareness, highlighting how tracking these metrics can transform an organization's approach to data security and compliance.

As we navigate this journey, you'll find detailed explanations and practical strategies to help you implement and enhance these metrics in your organization. We believe that by the end of this the significance of these metrics but also be equipped with the knowledge and tools to elevate your organization's data privacy efforts.

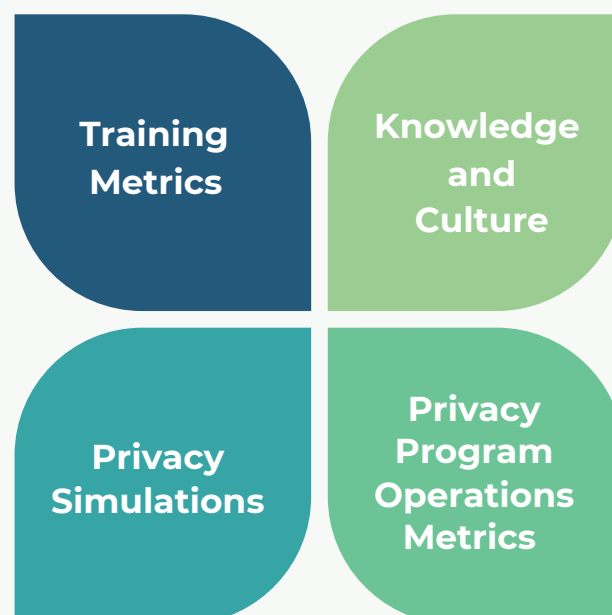
So, let's embark on this journey together and uncover the power of Data Privacy Awareness Metrics in shaping a more secure and informed workplace. It's time to safeguard your data, protect your reputation, and demonstrate your unwavering commitment to data privacy.



## Categories of Metrics for Data Privacy Awareness

We have strategically divided data privacy awareness into four distinct categories;

Each playing a pivotal role in shaping a culture of privacy within your organization. This a focused exploration of the unique each category, ensuring a holistic to enhancing your organization's commitment to data protection.



**Training Metrics:** Focused on education, these metrics measure training participation, assess new employee engagement, and evaluate policy signoffs. The goal is to create a knowledgeable and vigilant workforce, transforming privacy awareness into a cultural cornerstone.

**Knowledge and Culture Metrics:** Moving beyond training, these metrics assess privacy knowledge through tests and gauge culture strength through surveys. The focus is on empowering employees with knowledge and fostering a cultural ethos that elevates the organization's approach to data privacy.

**Awareness and Simulation Metrics:** Unveiling user behaviour in real-world scenarios, these metrics assess risks in data sharing and scrutinize responses to simulations. They fortify the workforce's ability to make informed decisions that protect both personal and organizational data.

**Privacy Program Operations Metrics:** Measuring the human elements in privacy initiatives, these metrics streamline operations and create privacy champions within the organization. They underscore the human touch needed for the smooth and effective functioning of your privacy program.

Let's dig deeper into each category.

## **Measuring Training Participation in Data Privacy Awareness Programs**

Training Participation Count represents the engagement of our workforce in the realm of data privacy. It's about ensuring that our employees are well-prepared to protect sensitive information. Tracking training participation helps us gauge our employees' awareness and knowledge. This metric underscores our commitment to creating a vigilant, educated, and data-responsible workforce, where every member is a guardian of our data.

**Methodology for Calculation:** To calculate the percentage of users participating in a training session, divide the number of participants by the total number of eligible users and multiply by 100. Can be typically obtained as a report through Learning Management Systems.

### **Strategies for Improvement:**

- Regular Touch points: Don't just rely on one annual training, make data privacy awareness a regular exercise with multiple touch points throughout the year.
- Content Relevance: The relevance of the training content directly impacts how engaged employees are with the material.
- Role Based Trainings: Tailor training content to different employee roles.
- Gamification: Using gamification with interactive elements to make training more engaging.
- Accessibility: The ease of access to training materials, across devices and locations, can affect participation.
- Engagement and Motivation: Employee engagement and motivation play a crucial role in encouraging participation in training sessions.

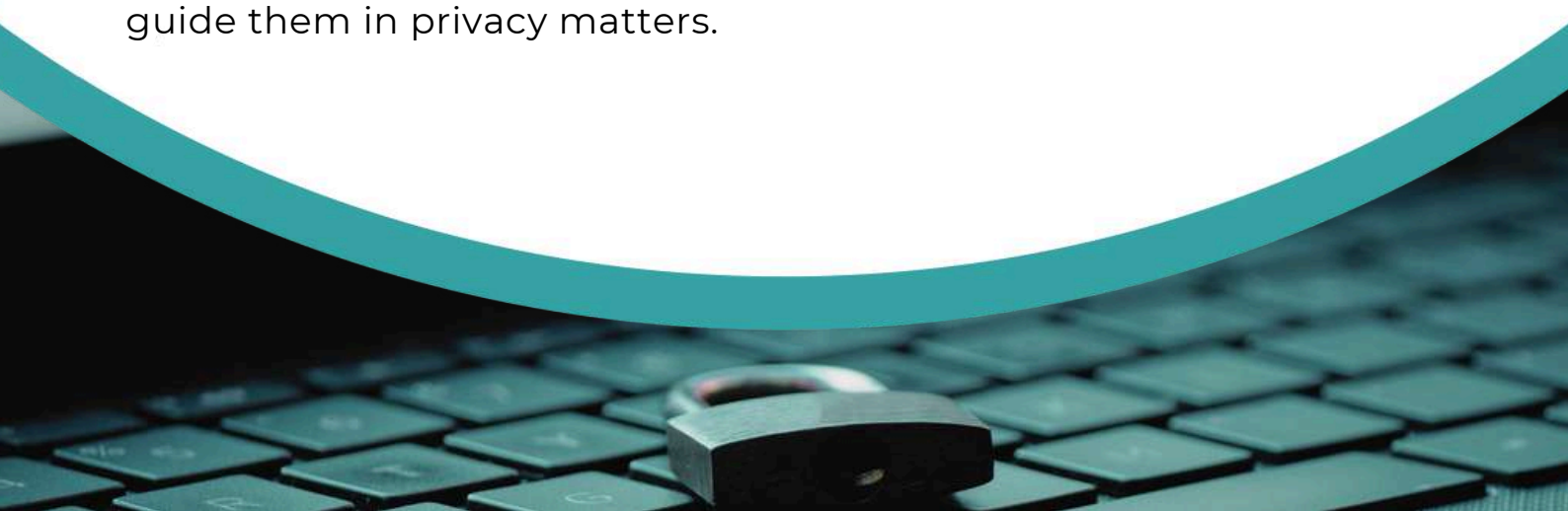
## Ensuring New Employee Engagement in Privacy Awareness and Training

New Employee Participation, while seemingly a routine metric, holds significant weight in our quest to nurture a data-privacy-conscious culture. It signifies our commitment to instilling data privacy values right from the outset. New employees set the tone for the organization's future and play a pivotal role in shaping its culture. By tracking their engagement, we underscore our dedication to embedding data protection into the very fabric of our workplace, setting the stage for informed and vigilant data guardians from the moment they step through our doors. New employees may include full-time employees, part-time employees, trainees, interns, and even contractors.

**Methodology for Calculation:** Calculate the percentage of new employees who complete data privacy training by dividing the number of completions by the total number of new employees and multiplying by 100. Can be typically obtained as a report through Learning Management Systems.

### Strategies for Improvement:

- **Integration of Privacy Training in On-boarding Process:** The seamless integration of privacy training into onboarding ensures new hires are introduced to data protection principles from the start.
- **Content Simplicity:** Privacy Awareness is done in many organizations for the sake of compliance only. You need to start with an assumption that the new employees do not understand fundamental concepts of privacy. Making the training content extremely simple is essential for their active participation.
- **Privacy Buddies:** Assign mentors or buddies to new employees to guide them in privacy matters.





## Policy Sign-Off : Building a Strong Foundation for Privacy Compliance

Policy Sign-Off isn't merely a formality; it's a powerful indicator of our employees' commitment to upholding data privacy standards. The act of signing off on our privacy policies goes beyond a checkbox; it represents the embodiment of our data privacy principles. Policy signoffs also play a critical role in demonstrating compliance with data protection laws and regulations. Failure to obtain signoffs can result in legal consequences. It signifies not just compliance but a heartfelt pledge to safeguard sensitive information and respect individual rights. By tracking this metric, we emphasize our unwavering commitment to regulatory compliance and the holistic protection of data.

**Methodology for Calculation:** To measure policy sign-off rates, calculate the percentage of users who have signed off on the privacy policy compared to the total number of eligible users. Can be typically obtained by the tool you use to get policy acknowledgements.

### Strategies for Improvement:

- **Policy Clarity:** Clear, easy-to-understand privacy policies have a higher likelihood of gaining employee acceptance.
- **Training on Policies:** Training sessions that explain policy implications help employees understand and sign off on them more willingly.
- **Communication of Policy Changes:** Transparent communication about policy changes ensures employees understand and accept policy updates.
- **Make it a part of other HR processes:** Incorporate policy sign-off into other HR processes.

## Timeliness of Training Completion: Accelerating Privacy Knowledge Acquisition

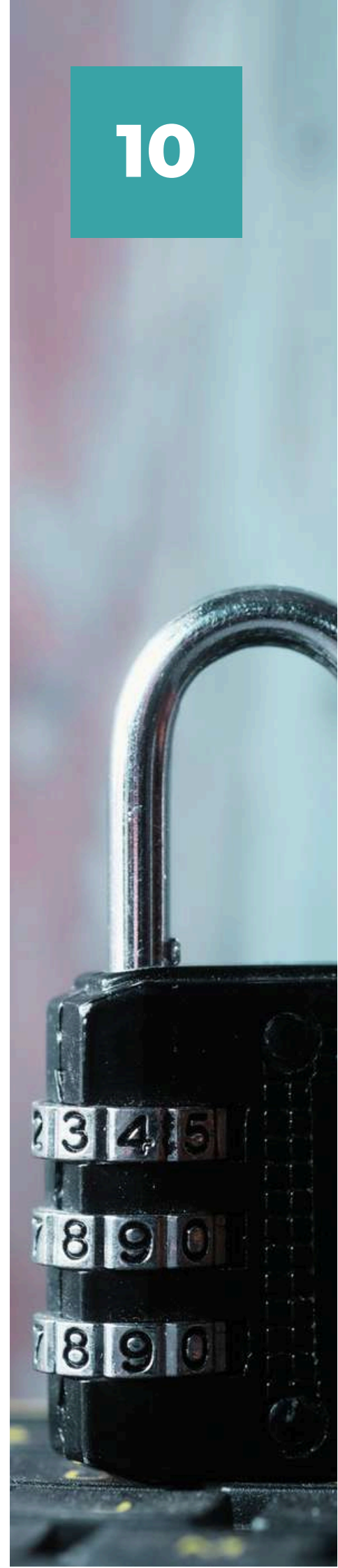
Timeliness of Training Completion, often overlooked in its significance, holds a critical role in our ability to adapt to the ever-evolving data privacy landscape. In a world where data breaches can happen in the blink of an eye, measuring the average time between training deployment and completion becomes an indicator of our agility. It showcases our ability to respond swiftly to new data threats, ensuring our team stays well-prepared and proactive in mitigating risks.

**Methodology for Calculation:** Calculate the average time between training deployment and completion by summing the completion times for all participants and dividing by the total number of participants. Can be typically obtained as a report through Learning Management Systems.

### Strategies for Improvement:

- **Transforming Privacy Training into an Event:** Privacy training is often perceived as a mundane and obligatory task within organizations, but with a creative approach, it can be turned into a memorable and engaging event, much like the launch of a highly anticipated movie. To create buzz, announce the training event well in advance to build excitement and use teaser campaigns and posters to generate interest.

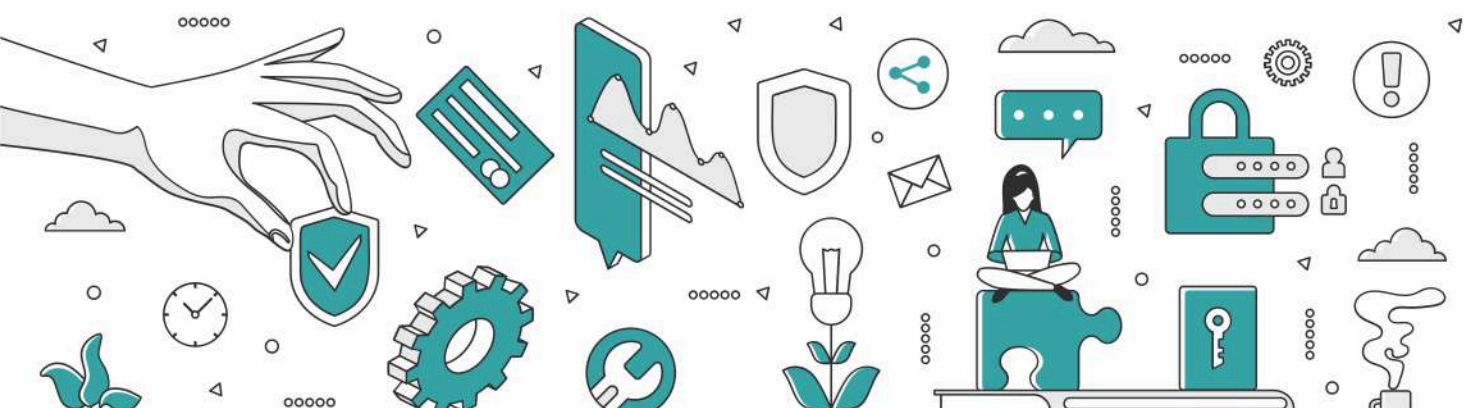
Choose a theme related to data privacy, such as "Data Guardians of the Galaxy" and provide participants attendees with theme-inspired digital swag items such as wallpapers, screensavers, email signatures, badges and certificates.



- ## Assessing Employee Privacy Knowledge: A Key Pillar of Data Privacy
- Employee Privacy Knowledge is more than just an assortment of facts and figures; it is the bedrock of our data protection strategy. It signifies our commitment to ensuring that our team possesses the knowledge required to navigate the intricate world of data privacy. Knowledge tests serve as a tool for evaluating employees' understanding of data privacy principles, policies, and best practices.
- Methodology for Calculation:** Administer knowledge tests either separately or along with trainings and calculate the average score achieved by employees.

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### Strategies for Improvement:

- **Retention and Assessment:** Regular assessments and quizzes help reinforce knowledge retention among employees.
- **Continuous Learning:** Encouraging continuous learning about data privacy and providing access to additional resources keeps employee knowledge current.
- **User Engagement:** Employee engagement with training materials and privacy initiatives directly influences knowledge acquisition and retention.
- **Some other recommendations** include providing immediate feedback after knowledge assessments, offering additional training or resources to address knowledge gaps.



## Cultivating a Robust Privacy Culture: Assessing Employee Attitudes

Privacy Culture Strength isn't a mere number; it's a reflection of our commitment to fostering a culture where privacy isn't just a buzzword but a way of life. This metric embodies the intangible aspects of data privacy – trust, respect, and a shared dedication to safeguarding sensitive information. By measuring this metric, we signal our commitment to creating a workplace where data protection is not just a set of rules but an integral part of our organizational DNA.

**Methodology for Calculation:** Assess culture strength through Privacy culture surveys and feedback mechanisms that gauge employee attitudes and behaviours related to data privacy. Can be done via a survey platform, MS Forms or Google Forms.

### Strategies for Improvement:

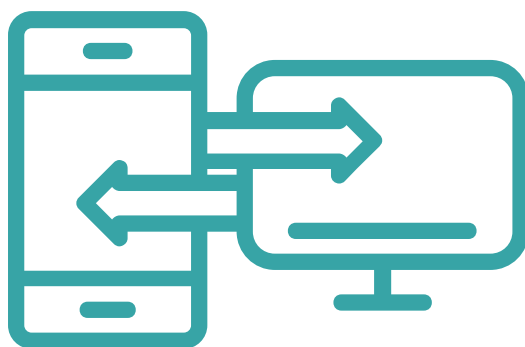
- **Leadership Buy-In:** Strong leadership support for privacy initiatives sets the tone for a robust privacy culture.
- **Communication and Recognition:** Open communication channels and recognition of privacy-conscious behavior contribute to a strong privacy culture.
- **Employee Involvement:** Involving employees in privacy-related decisions and activities fosters a sense of ownership and commitment to privacy.
- **Privacy Advocates:** Identifying and empowering privacy advocates within the organization reinforces a privacy-conscious culture.

## Privacy Simulations - Unveiling User Privacy Behaviour

Privacy Simulations exposes a crucial aspect of privacy awareness – user behaviour when confronted with the scenarios where users need to make decisions to ensure protection of their and organization's data. It allows us to delve into the intricacies of our employees' decision-making processes in scenarios where data sharing boundaries are pushed.

Some of the key behavioural attributes are-

- **Excessive Data Sharing:** Excessive Data Sharing exposes a crucial aspect of privacy awareness – user behaviour when confronted with the allure of excessive data sharing.
- **Sharing Personal Data for reward:** In an era driven by digital connectivity and personalized experiences, the exchange of personal data for rewards has become a common practice. While it may seem harmless or incentivizing on the surface, there are inherent threats and risks associated with this transaction that individuals and organizations should be aware of.
- **Sharing Data with unauthorized personnel:** Data given to unauthorized personnel is an essential metric for assessing our readiness to address one of the gravest threats to data privacy. By simulating scenarios where data is shared with unauthorized individuals, we aim to uncover vulnerabilities and prepare our team to protect against unauthorized access.



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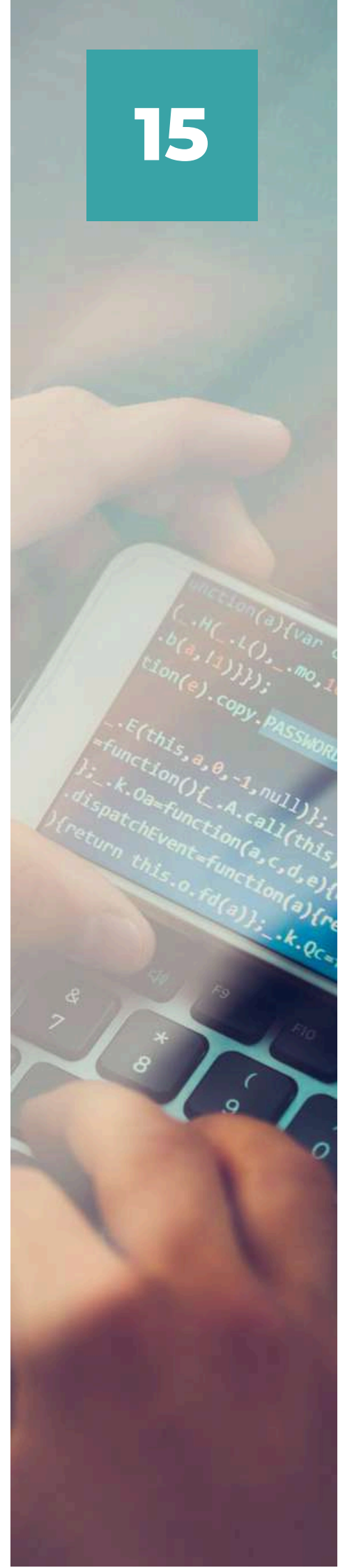
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- **Accepting all privacy notices without reading the fine prints:** A lot goes in fine prints when it comes to data privacy. Reading Privacy Policies is about empowering our employees to make informed choices. This metric emphasizes the importance of ensuring our team not only acknowledges the policies they encounter but also comprehends them.

These metrics helps us pinpoint areas where awareness needs a boost and strengthens our resolve to enhance our workforce's ability to make informed decisions, particularly in situations that can jeopardize data privacy.

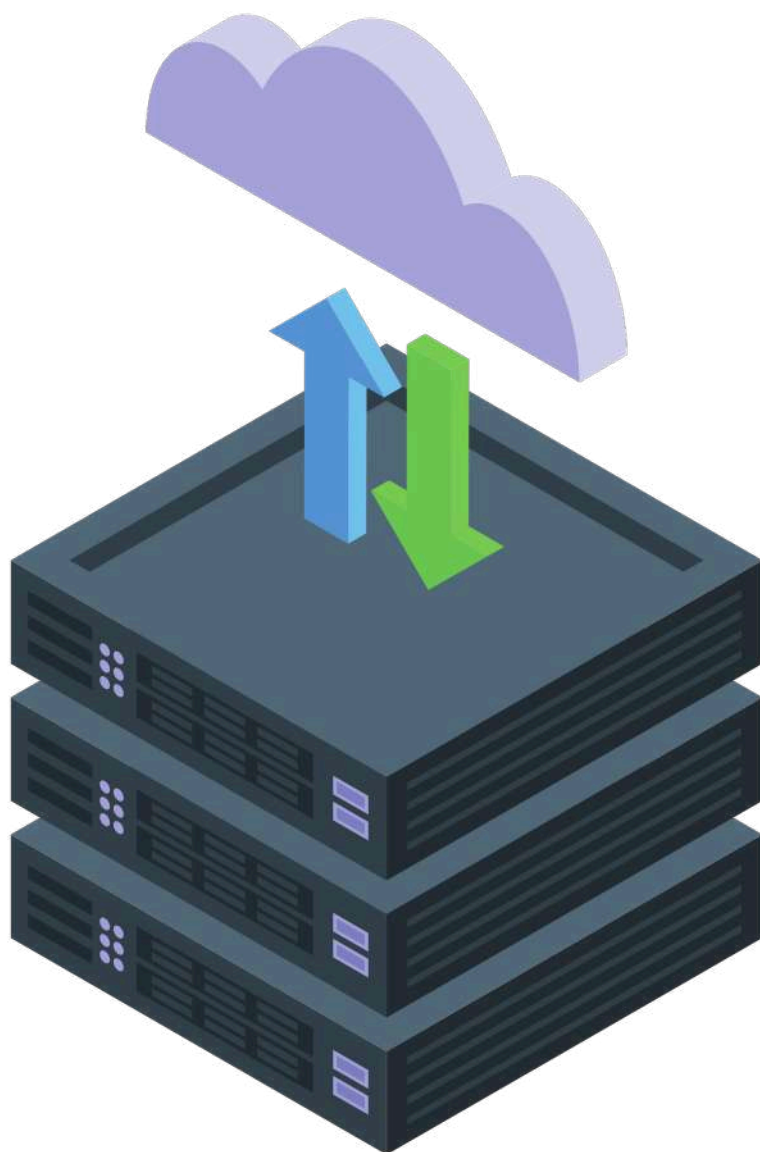
**Conducting Privacy Simulations:** Use Privacient's privacy simulations that mimic scenarios that pushes users to make privacy decisions and various attributes and calculate the percentage of unique users who positively or negatively engage in the simulation. We recommend running Privacy simulation on user's once a month to keep track of the progress





## Strategies for Improving Privacy Awareness:

- **Simulation Realism:** Realistic scenarios in data sharing simulations influence user behavior and awareness.
- **User Knowledge:** Employees' knowledge and awareness of data privacy principles impact their responses in simulations.
- **User Awareness:** Raising awareness about the consequences of their wrong privacy choices influences user behavior.
- **On the Fly Feedback:** Providing feedback and debriefing right after simulations helps employees understand the impact of their choices.





## Repeat Offenders in Privacy Simulations: Addressing Persistent Privacy Risks

Privacy Simulations Repeat Offenders isn't just a statistic; it represents our commitment to addressing persistent privacy risks. By tracking this metric, we underscore our dedication to identifying individuals who may be at a higher risk of encountering data privacy pitfalls repeatedly. It's about not just acknowledging issues but actively working to support those who may need extra guidance, ensuring our workforce is a collective front against long-term privacy risks.

**Measuring Repeat Offenders:** Use Privacient's privacy simulations that mimic scenarios that push users to make privacy decisions and various attributes and calculate the percentage of unique users who positively or negatively engage in the simulation. Analyze the percentage of users who have fallen victim to multiple privacy simulations, indicating persistent risky behavior.

### Strategies for Addressing Persistent Risks:

- **Motivation Analysis:** Understanding the underlying motivations of repeat offenders is vital to address persistent privacy risks.
- **Intervention Effectiveness:** Assessing the effectiveness of interventions, such as additional training or behavioral nudges, is crucial for reducing repeat offenses.
- **Training Adaptations:** Adapting training and simulations to target the specific behaviors of repeat offenders is essential for changing outcomes.
- **Behavioral Psychology Insights:** Leveraging insights from behavioral psychology can help create interventions that better address repeat offender behavior.

## Privacy Incidents - Reporting and Managing Data Breaches

For most of the Data Privacy incidents, humans are involved and are responsible. The reason we are tracking number of Privacy Incidents Reported as a part of Data Privacy Awareness Metrics is because it's a reflection of maturity of our privacy program which is a human-led initiative. Also, reporting privacy breaches signifies our commitment to promptly identifying and reporting incidents, demonstrating our willingness to be transparent, and accepting responsibility.

**Measuring Number of Privacy Incidents:** Typically, available as a part of KPIs of Data Privacy Office as they keep a record of,

- All privacy incidents reported to the regulator during a specific period
- Privacy incidents that involve exposed personal or sensitive data
- Privacy incidents identified but not reported
- Severity of privacy incidents

### Strategies for Improvement:

- **Reporting Culture:** A culture that encourages transparency and reporting significantly impacts the number of incidents reported.
- **Incident Reporting Channels:** Easily accessible reporting channels and clear procedures streamline the incident reporting process.
- **Incident Awareness:** Ensuring that employees are aware of how and why to report incidents plays a key role in incident reporting.
- **Incident Response Procedures:** Efficient and well-communicated incident response procedures encourage employees to report incidents.

## Privacy Program Operations: Measuring the Human Aspects in Data Privacy Program

Organizations worldwide are facing problems with their privacy programs. The main issue is that other parts of the business don't provide enough support. This happens because-

- Privacy is often seen as something that slows things down rather than helping
- There are confusing words and phrases related to data privacy
- Privacy policy documents are too complicated for most people to understand
- Privacy team struggles to find ways to involve more people in the privacy program

### Measuring Human Element of Privacy Program Operations: Some key measurement include:

- % of incidents stemming from Privacy Policy Violation
- % of Data Subject Request completed within target window
- % of Privacy by Design reviews with missing or incomplete documents
- % of data collection processes where consent is not collected
- % of Data Privacy Impact Assessment responses occurring within target window



### Strategies for Simplifying Privacy Operations:

- **Humanizing Complex Privacy Concepts:** Simplify intricate privacy terms by making them relatable and easy to understand within a specific context.
- **Streamlining Privacy Processes:** Simplify privacy processes and educates your team about the 'why,' 'what,' and 'how' of privacy operations, facilitating the implementation of best practices.
- **Creating Privacy Champions:** Develop Privacy Champions within your organization. These individuals are equipped with advanced privacy knowledge and are instrumental in the practical aspects of privacy program operations. They serve as key liaisons with your Data Privacy office, ensuring a higher level of privacy expertise and support.

In a digital world where data flows ceaselessly and privacy is a paramount concern, the importance of a robust Data Privacy Awareness Program cannot be overstated. The metrics we've explored throughout this white paper represent more than just numbers and percentages; they are the barometers of your organization's commitment to data protection and your employees' dedication to its principles.

The power of these metrics lies not only in their ability to assess your organization's status but also in their capacity to inspire change. By tracking, analyzing, and acting upon the data collected, you are well on your way to creating a workplace where privacy is championed, knowledge is shared, and risks are minimized. However, our exploration is far from over. The world of data privacy continues to evolve, and new challenges emerge regularly. As such, it is essential to approach your Data Privacy Awareness Program with adaptability, commitment, and a perpetual thirst for knowledge.



We urge you to apply the lessons learned from these metrics and continue to develop your program, fostering a culture of privacy that transcends compliance and becomes an integral part of your organization's DNA. In the end, data privacy is not just a legal requirement or a corporate policy; it is a commitment to protecting the trust of your customers, employees, and stakeholders. It is a promise to safeguard personal and sensitive information in a world where data is both the lifeblood of innovation and the target of malevolent intent.

# THANK YOU



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